

WOODBURY COUNTY BOARD OF SUPERVISORS AGENDA ITEM(S) REQUEST FORMDate: 12/16/2016Weekly Agenda Date: 12/20/2016**ELECTED OFFICIAL / DEPARTMENT HEAD / CITIZEN:** Auditor Gill / Supervisor Taylor**WORDING FOR AGENDA ITEM:**

Consideration of Allowing the Purchase of Outdated and Unsupported Electronic Equipment by Direct Sale

ACTION REQUIRED:Approve Ordinance ☐Approve Resolution ☐Approve Motion ☒Give Direction ☐Other: Informational ☐Attachments ☐**EXECUTIVE SUMMARY:**

Two county supervisors whose terms end have requested to purchase I-Pads that they previously used: Supervisor Clausen and Supervisor Smith. Other supervisors show no interest. Two supervisors in 2017 anticipate utilizing previous computer assets previously owned from WCICC (Supervisor Radig and Supervisor Taylor). All of the I-Pads are valued at \$53.91 according to the professional opinion of John Malloy (see attached). The interested supervisors, Supervisor Clausen and Supervisor Smith, will be offered the ability to purchase the I-Pads at that cost. All other I-Pads will be directed to be sold for this estimation using normally utilized procedures and dedicated to the purchase of three new computer assets (traditional laptops) based on the reasonable needs of supervisors to be determined at a later date.

BACKGROUND:

Supervisors Taylor, Ung, and Monson would be able to vote on this item but Supervisors Clausen and Smith would not be able to vote on this particular item.

FINANCIAL IMPACT:

Potential of 5 I-Pads gained to Woodbury County= \$269.55

IF THERE IS A CONTRACT INVOLVED IN THE AGENDA ITEM, HAS THE CONTRACT BEEN SUBMITTED AT LEAST ONE WEEK PRIOR AND ANSWERED WITH A REVIEW BY THE COUNTY ATTORNEY'S OFFICE?

Yes ☐ No ☐

RECOMMENDATION:

Approve the direct sale of I-Pads to Supervisors Clausen and Smith at the fair market value and the rest of the I-Pads from WCICC per normal procedures with proceeds to be utilized toward new assets as required with computer modernization updates.

ACTION REQUIRED / PROPOSED MOTION:

Approve the direct sale of I-Pads to Supervisors Clausen and Smith at the fair market value and the rest of the I-Pads from WCICC per normal procedures with proceeds to be utilized toward new assets as required with computer modernization updates.

Heather Satterwhite - Fwd: iPad Resale Viewpoint

From: Jeremy Taylor <jtaylor@woodburycountyiowa.gov>
To: HSATTERWHITE@woodburycountyiowa.gov
Date: 12/16/2016 2:37 PM
Subject: Fwd: iPad Resale Viewpoint

Supervisor Jeremy Taylor
Woodbury County

Begin forwarded message:

From: "John Malloy" <jmalloy@sioux-city.org>
Date: December 15, 2016 at 9:49:52 PM CST
To: "Jeremy Taylor" <JTAYLOR@woodburycountyiowa.gov>
Subject: iPad Resale Viewpoint

Good Evening Chairman,

There has been enough dialog on the current 4+ year-old iPads that the Supervisors have at their disposal that I believe I need to add my comments.

Dennis Butler has asked for an approximate value of the devices, and in response, my admin - Michelle Brown found a matrix suggesting an internet value of ~\$100 for those units. Mind you, this is what someone could theoretically purchase a good or excellent condition iPad for and is not the net value Woodbury County could retrieve for the same device. A 100% markup by a reseller would suggest a sale value ~\$50 for the units.

Also, Pat Gill attended the WCICC Commission meeting on Wednesday to solicit feedback on the perceived value of the aforementioned devices. My comments at the Commission meeting was that IT's experience with resale of 3 year-old PCs is that we typically retrieve 5-10% of the original cost from a reseller. Michelle confirmed my suspicions as the last bulk sale we made to Dakota PC netted about 8% of the original sale price.

I understand that the current iPads were purchased for \$599.99 ~4 years ago. I also know Apple products sell at a premium when compared to PCs. Given the iPads are a year older than the PCs I would suggest a sale price range of \$47.92 (8%) to \$59.90 (10%) for the existing iPads. Or, simply split the difference at \$53.91 (9%).

Naturally, this message made sense to me. If you need further translation please let me know.

Respectfully,

John Malloy