

WOODBURY COUNTY BOARD OF SUPERVISORS AGENDA ITEM(S) REQUEST FORM

#12

Date: 9/13/17 Weekly Agenda Date: 9/19/17

ELECTED OFFICIAL / DEPARTMENT HEAD / CITIZEN: Mike Clayton

WORDING FOR AGENDA ITEM:

Approve funds for the purchase of new copy machine for Motor Vehicle

ACTION REQUIRED:

- | | | |
|--|---|--|
| Approve Ordinance <input type="checkbox"/> | Approve Resolution <input type="checkbox"/> | Approve Motion <input checked="" type="checkbox"/> |
| Public Hearing <input type="checkbox"/> | Other: Informational <input type="checkbox"/> | Attachments <input checked="" type="checkbox"/> |

EXECUTIVE SUMMARY:

Need to purchase new b/w copy machine for Motor Vehicle.

BACKGROUND:

The current copier in Motor Vehicle is 10 years old and finally gave up the ghost. It no longer had a maintenance contract due to the high cost of said contract. The replacement machine requested is an upgrade of the current machine. I received bids from three (3) vendors and the attached are their bids.

FINANCIAL IMPACT:

A new machine would cost the county \$2,566.

IF THERE IS A CONTRACT INVOLVED IN THE AGENDA ITEM, HAS THE CONTRACT BEEN SUBMITTED AT LEAST ONE WEEK PRIOR AND ANSWERED WITH A REVIEW BY THE COUNTY ATTORNEY'S OFFICE?

Yes No

RECOMMENDATION:

Recommendation is to purchase from Office Systems Co.

ACTION REQUIRED / PROPOSED MOTION:

Recommend approval.



308 Iowa Street, PO Box 3626
 Sioux City, IA 51102
 Phone 712-277-7000 | Fax 712-277-7048
 www.officesystemsco.com

PROPOSED SOLUTION FOR:
Woodbury County Treasurer

Equipment Proposed:

LANIER

QTY	DESCRIPTION
1	Lanier MP 2555SP – 25 pages per minute, Up to 11x17
1	Cabinet Type F
	OSC install / User training

Single Pass
 \$2,566.-

TOTAL PURCHASE PRICE	TOTAL MSRP
\$2,273.00	\$6,975.00

FMV Lease Options

	PAYMENT	TERM
<i>62.87</i>	\$55.69	48
<i>52.35</i>	\$46.37	60

Maintenance and Supplies

This service agreement includes:

- Based on 50,000 pages annually, your semi-annual payment would be \$235.00.
- All parts, labor, mileage and toner. Renews annually.
- Based on 50,000 mono copies per month, overages will be metered at \$0.009 per copy.

EXCLUDES: paper.

Optional Solutions

Ask me about our software solutions – we specialize in Document Management, Print Management and even PDF Conversion/Editing.



All trade-ins, discounts and credits have been applied to the price.

Pricing in this proposal expires 30 days after September 13, 2017.

Justin Dickson

Sales Supervisor
(712) 277-7038
jdickson@officesystemsco.com

ONE

ONE SOURCE. ONE SOLUTION.



Woodbury County Treasurer
Sioux City, IA

Sept 10th, 2017

Re: Quote for new Sharp copier

One Office Solution is pleased to quote you the following options for Sharp printing equipment:

1 EA. NEW Sharp MXB402SC Black & White Copier

The features on this copier include:

- 40 pages per min (up to 11x17 size paper)
- Auto duplex document feeder
- Duplex, network print and scan
- 1 ea. 500-sheet paper trays, plus 50 sheet bypass tray
- Remote Email Diagnostics (remotely monitored consumables, repairs and counts)
- Scan to desktop, file or email

Optional Service contract – Includes all parts, labor, toner and maintenance. Black & white prints billed at \$0.009 per print.

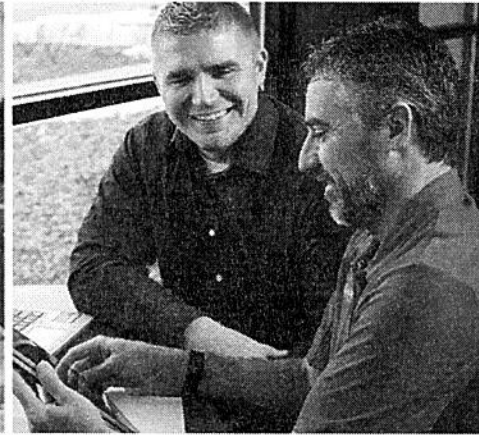
Lease Price of \$54.90 per mo. (63-month fmv lease)

Or

Purchase Price of \$2,844.00

Dave Ellingson
ONE Office Solution
dellingson@1officesolution.com
Cell: 402-750-6069

Janet McCarthy
One Office Solution
jmccarthy@1officesolution.com



9/11/2017

A Proposal for

Woodbury Co. Treasurer
****REVISED TO INCLUDE PURCHASE PRICE****
Mike Clayton

Prepared by:

Andi White
605.760.5012 or 800.892.8548
andi.white@marconet.com

Pushing technology further

- MANAGED SERVICES
- CLOUD SERVICES
- BUSINESS IT SERVICES
- CARRIER SERVICES
- COPIERS & PRINTERS



marconet.com



Woodbury Co. Treasurer Objectives:

You are currently using a Ricoh MPC2500 which was discontinued in June, 2006. You're monthly service payment is \$91.67, although you pay it annually at \$1,100. Your current color copy coverage is \$24.14 per month for a total of \$115.81. I think you'll be excited to see the solution I came up with for you!

RECOMMENDED PRINT SOLUTION:

ITEM	DESCRIPTION	QUANTITY
NEW	Konica Bizhub C227	1

Specifications

- 22 Black and White Pages Per Minute
- 22 Color Pages Per Minute
- 100 Sheet Bypass Tray
- (2) 500 Sheet Paper Tray's
- 100 sheet duplex Scanner
- Cabinet/Stand
- Reduction Enlargement Capabilities
- Job Separator Tray
- Network Printing (PCL & Post Script)
- Network Scanning in color
 - Scan to E-Mail/Network Folder



MANAGED ACCOUNT PROGRAM (MAP)

With Marco’s Managed Account Program, all you pay for is the number of prints you produce. The following program includes the equipment, service, and supplies (except staples, paper and network troubleshooting services). The result is a system with the capabilities and features you need—without the administrative headaches.

- **60 Month FMV MAP**\$98.82/Month
- Black and White Prints **included** per Month: 1,200
- Black and White Print Overages: \$0.0080/Print
- Color Prints **included** per Month: 125
- Color Print Overages: \$0.051/Print

INCLUDES DELIVERY, INSTALLATION, INITIAL SUPPLIES AND INITIAL TRAINING

Because this is a special NJPA pricing, you will be locked in to escalate 10% per year for the entire 60 month lease.

Purchase price is \$3,605.78 with a service rate of \$25.98 to include 1,200 b/w at \$0.0080; and 125 color at \$0.051, toner, etc.

The above pricing does not include applicable sales tax.

Accepted by: _____ Date: _____

By signing this proposal, you are authorizing Marco Technologies LLC to order, install and invoice the above listed equipment.